



# Matthew T. Workman, CLU®

SENIOR VICE PRESIDENT

Lion Street—Phoenix, Arizona

**EMAIL:** [mworkman@lionstreet.com](mailto:mworkman@lionstreet.com)

**MOBILE:** (602) 615-6995



Matt Workman, CLU® serves as Senior Vice President for Lion Street in Phoenix, Arizona. He delivers customized insurance solutions in the areas of life insurance, annuities, disability, and Long Term Care insurance to assist independent financial advisors and institutional advisors in growing their business of high net worth clientele.

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Lion Street

515 Congress

25<sup>th</sup> Floor

Austin, TX 78701

(512) 776-8400

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Matt has been in the financial services industry since 2001. Prior to joining Lion Street, he was a Sales Vice President for Highland Capital Brokerage in the Arizona Market. Before that, he was a financial representative with The Guardian Life Insurance Company of America where he focused on individual insurance sales, and specialized in disability insurance for medical and business professionals, as well as life insurance solutions for business and estate planning.

Matt holds a Bachelor of Arts degree from Arizona State University where he was a Communications major and Spanish minor. He holds the FINRA Series 6 and 63 licenses.

## ABOUT LION STREET

Lion Street is a privately held, top national distributor of life insurance to high-net-worth clients and businesses. We serve financial institutions through a growing network of elite point of sale professionals located in the major wealth markets. Based in Austin, Texas, Lion Street has over 75 employees providing brokerage support in new business, underwriting, case design, sales support, technology, and compliance to best align with the financial institutions we partner with. Lion Street's premier team partners with financial advisors and insurance professionals to provide intellectual capital, specialized resources, advanced marketing, specialty markets expertise, and business and estate planning strategies.



**LION STREET®**

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